

## SPSSCS Survey Results- RN Only

There were a total of 146 survey responses. Here we deal only with those who indicated being a RN (43). There were 6 people who indicated being both an Aesthetician and RN, and were removed from analysis.

SPSSCS Member RN: 88.4%    Non-Member: 11.6%

**2. Age:** Average Age: 49    Range: 29-62 years  
100% Female Respondents

**4. License:**

- RN: 93%
- LPN: 67%
- Other: 1%
- Cosmetologists, MD, CAOR

**5. Average number of years in skin care:** 8.9 years

**6. Average number of years in plastic surgery:** 10.8 years

**7. Plastic surgeon's practice:**

- Solo: 53.5%
- Group: 41.9%
- No Response 4.6%

**8. How many hours do you practice weekly?**

- 20-40 hours: 46.5%
- 40+ hours: 53.5%

**9. What is your pay structure?**

- Hourly only: 27.9%
- Commission only: 9.3%
- Hourly and Commission: 23.3%
- Salary: 6.9%
- Salary + Commission: 9.3%
- Owner: 9.3%
- Other: 7%
- No Response: 6.9%

**10. What is your total annual income?**

- \$20,000-\$35,000 11.5%
- \$35,001-\$50,000 13.8%
- \$50,001-\$65,000 23.2%
- \$65,001-\$80,000 11.5%

- \$80,000+ 23.2%
- No Response: 16.8%

**12. Does the skin care clinic physically operate separately or within the plastic surgery practice?**

- Separate: 32.6%
- Incorporated: 67.4%

**13. Who owns the skin care clinic?**

- The practice: 65.1%
- Other: 34.9%
- Self: 4.7%
- Self + Doctor: 14%
- Hospital: 2.3%
- Group: 4.7%
- No Response: 9.2%

**14. What services does the skin care clinic provide?**

- 86% Peels
- 55.8% Alternative Peels. (See list 14.2 below)

**14.2 List of alternative peels provided:**

1. 17- TCA
2. 4 -Micorderm Mircopeel, Obagi Blue, PCA, Phynol
3. 2-BHA, Buffered Phenol, Enzyme Peel
4. 2 -Glycolic, Herbal Green Peel
5. 2 -Jessner's, Mendlic
6. 2 -Vitalize
7. 2 -Retinol
8. 2 - Salicylic Acid, SkinMedica

- 62.8% Camouflage and Corrective Make-up
- 81.4% Filler Injections
- 46.5% Laser Resurfacing
- 79% Laser Treatments (See 14.6 below)

**14.6 List of laser treatments provided:**

1. 16 IPL, Iriderm, Iridex Trangintasis Solar Tentignes, Leg Veins
2. 12 -Hair Removal, Hair-Light Sheer, Medlite
3. 5 - Veins, Versapulse, Vessels, YAG, 1064
4. 3 - Fraxel
5. 2 -Cool Touch HGM
6. 2 - Micro Laser Peel, NY YAG, Photorejevenation,
7. 2 - Tattoo Removal, Thermage, VPC

- 58.1% Make-up Application
- 53.5% Micro pigmentation
- 88.4% Product(s) Distribution
- 55.8% Schlerotherapy
- 69.8% TCA Peel
- 6.9% Phenol Peel
- 39.5% Jessner Peel
- 83.7% Botox®
- 81.4% Microdermabrasion
- 62.8% IPL
- 6.9% Lash Extensions
- 69.8% Laser Hair Removal
- 9.3% Fraxel
- 13.9% Thermage
- 30.2% Vitamins and Supplementation
- 16.3% Other

**14.22 Other skin care clinic services:** Collagen mask, electronic stimulus (passive exercise), facials, hytercation-mild laser, inderm, lymphatic drainage, mandric. Acids, mesotherapy, sub dermal, ultrasound, and vela smooth.

### **15. What services are professionally provided?**

- 81.4% AHA Peels
- 67.4% Alternative Peels (See list 15.2 below)

#### **15.2 Alternative Peels offered by the Individual:**

1. 11 \_ TCA, vitalize
2. 4 - Microderm, Micropeel LC, Obagi Blue, Phynol
3. 3 – Retinol
4. 2 – Salicylic
5. 2- BHA, Blue Peel, Jessner's
  - 41.9% Camouflage and Corrective Make-up
  - 60.5% Filler Injections
  - 18.6% Laser Resurfacing
  - 62.8% Laser Treatments
  - 37.2% Make-up Application
  - 32.6% Micropigmentation LC
  - 74.4% Product(s) Distribution
  - 39.5% Sclerotherapy
  - 55.8% TCA Peel
  - 4.6% Phenol Peel
  - 27.9% Jessner Peel
  - 55.8% Botox®
  - 60.5% Microdermabrasion

- 46.5% IPL
  - 4.6% Lash Extensions
  - 46.5% Laser Hair Removal
  - 4.6% Fraxel
  - 11.6% Thermage
  - 27.9% Vitamins and Supplementation

**15.22 Other Services Provided:**

Dermal Stimulation  
 Fillers-Restylane, Sculptra  
 Indern Velasmoth  
 Mesotherapy  
 Micro Sclerotherapy  
 Micropeels LC  
 Titan Laser 3D Rejuvenation

**16. How many Skin Care Specialists practice in your setting and what are their titles?**

**M.D.**

14 practices = 1 MD  
 3 practices = 2 MD  
 1 practice = 3 MD  
 2 practices = 4 MD  
 1 practice = 5 MD  
 1 practice = 7 MD  
 1 practice = 8 MD  
 1 practice = 9 MD

**RN**

24 practices = 1 RN  
 12 practices = 2 RN  
 3 practices = 3 RN  
 2 practices = 4 RN  
 1 practice = 6 RN

**17. How many Skin Care Specialists practice in your setting and what are their titles?**

**Aesthetician**

14 practices = 1 Aesthetician  
 7 practices = 2 Aestheticians  
 3 practices = 4 Aestheticians

**Other**

Beauty Therapist- 1 practice  
 Dentist- 1 practice  
 Laser Tech- 1 practice  
 Make-up Artist- 3 practices

Massage Therapist- 1 practice  
Medical Assistant- 1 practice  
Nurse Practitioner- 4 practices  
Office Manager- 2 practices  
Scrub Tech- 1 practice

**19. Who assists you as your support staff?**

1. Front Desk Staff: 43
2. Scheduling Assistant: 26
3. Secretary: 20
4. Skin Care Specialist: 5
5. Answering Machine or Service: 4
6. No One: 4
7. Patient Care Coordinator: 2
8. Aesthetician: 1
9. Office Manager: 1
10. Receptionist: 1
11. Inventory Specialist: 1